

Peer Insights

R E P O R T

Q&A with Jean-Marc O'Brien of Ardour Capital Partner

Principle Series:

A great way to help save lives and reopen the US economy at the same time!

I have been involved with Sustainability and Clean Tech now for about 15 years. But when this pandemic hit I had to do my part and so this is completely pro bono on my part. My son has asthma and given my close connection with Mount Sinai, where he is treated, I thought a great way to help fight Covid-19 is to find \$5MM of funding for the work the Precision Immunology Institute at Mount Sinai in NYC is doing to find a treatment for Covid-19 in anticipation of a vaccine.

I am writing to you on behalf of Dr. Miriam Merad, renowned immunologist and director of Mount Sinai's Precision Immunology Institute. Dr. Merad and her team are intensely working in response to the COVID-19 (coronavirus) crisis at the US epicenter. I am reaching out in hopes of enlisting your support of a project with enormous promise and real-time impact.

We currently lack treatment for the overwhelming number of severe cases of COVID-19 occurring across the globe every day. Patients are dying of excess inflammation, and immunotherapy is required to save their lives. Dr. Merad is working to identify and block the immunological factors that cause death among people with severe COVID-19 in part with drugs already well known and FDA approved. The outcomes of this research will have an immediate impact in and beyond New York. Based on their discoveries, Dr. Merad and her team will develop a four-hour test to predict the severity of COVID-19 disease and identify drugs to treat our sickest patients. Here is a press release on the entire program ([Mount Sinai Developing an "End-to-End" Diagnostics Solution for COVID-19 That Incorporates Diagnosis, Treatment Selection, and Monitoring of Disease Course](#))

This is a profound opportunity for philanthropy. Mount Sinai is a nonprofit institution, and your gift will be fully tax deductible, help to save lives AND help to turn around the economy – a new sort of triple bottom line!



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Is this donation tax deductible?

Yes 100%

Will the Mount Sinai research and work result in a treatment?

The Precision Immunology Institute is confident they can make a difference but there is no guaranty of a treatment

Will this results of this work be shared?

It is my understanding it will be shared across the world and the Institute and their representatives can give you more detailed information as to how and when.



Jean-Marc O'Brien of Ardour Capital

Since 2005 Jean-Marc has been a director of Ardour Capital Investments, one of the first clean tech focused investment banks and research firms in the U.S. After graduating from the Jerome Fischer Management & Technology program at the University of Pennsylvania's Wharton School and Moore School of Engineering in 1983 he worked for Citibank, NY institutional bank and then joined Banque Indosuez trading and sales team in Paris in 1989 becoming the top producing sales person. He was named Head of Sales, Americas for Credit Agricole Securities, NY in 1997 until 2001. He became an early stage technology angel investor and then joined Medley Advisors in NYC as a director in 2004. He speaks English, French, Spanish, Portuguese and Italian and holds a Series 7, 63 and 24 FINRA licenses. Contact Jean-Marc jmeob11@yahoo.com Mobile: 917-882-4970

Alert & disclosure: The Coronavirus (COVID-19) has now been identified in New York City. During the outbreak of the virus, in order to protect the health of our friends members and staff, Family Office Insights, BavelasGroup LLC and all affiliates recommends that affected individuals limit their exposure to everyone including fellow members and staff.

Affected individuals include members, non-members, guests, general population and staff who exhibit Coronavirus symptoms (including but not limited to fever, cough and shortness of breath), may have been exposed to the Coronavirus, or who have recently traveled to countries affected by the Coronavirus. Limiting exposure may include self-quarantining, avoiding common areas, and limiting close contact with others as much as possible.

All are also encouraged to continue to engage in everyday preventative actions, including covering coughs and sneezes with a tissue, washing their hands often with soap and water for at least 20 seconds (or using hand sanitizer), and cleaning frequently touched surfaces and objects daily using a regular household detergent and water. We DO NOT assume or accept any responsibility for the negligence or any action or inaction of anyone. As is our standard policy, we will reschedule any service with best efforts issuing FOI services credit. There is an only services credit policy. Please note your choice to participate or interact in any way with anyone is your choice alone and you assume the responsibility thereof.

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